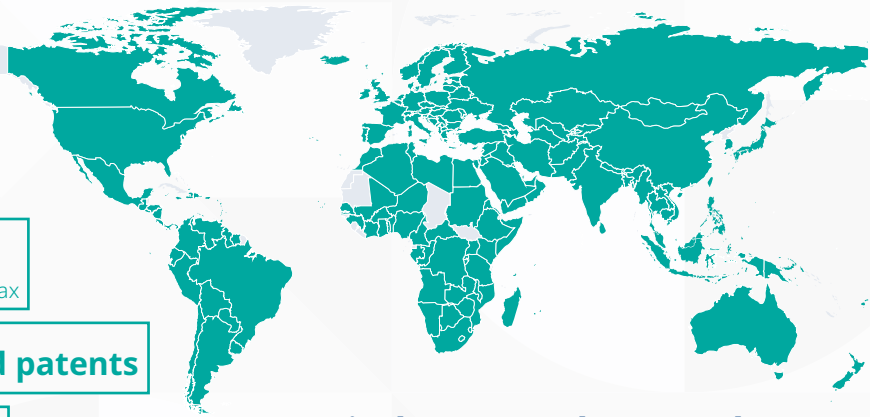


Company fact sheet



Our business at a glance

RWS is a unique, world-leading provider of technology-enabled language, content and intellectual property services. Founded in 1958, RWS is headquartered in the UK and publicly listed on AIM.



| | | |
|-----------------------------|------------------------------|--|
| £47bn Market size | £350.3m H1 revenue | £45.6m H1 adjusted profit before tax |
|-----------------------------|------------------------------|--|

| | |
|--------------------------------|------------------------------|
| 8,000+ clients globally | 47 AI-related patents |
|--------------------------------|------------------------------|

| | | |
|--|-------------------|---------------------|
| 2.85 billion words translated by our Language eXperience Delivery platform | +36 NPS | 7,814 FTE |
|--|-------------------|---------------------|

65+ offices in 33 countries

Our in-house and network of language specialists are located across 189 countries

Financial figures, NPS and FTE, relate to period ending 31 March 2024. All other data relates to FY23.

Examples of what we do

Our combination of AI-enabled technology and human expertise helps our clients to grow by ensuring they are understood anywhere, in any language

| | | | |
|--|--|--|---|
| <p>Localization of marketing and point of sale content for global product launches</p> | <p>Delivering next-generation content to any device and language</p> | <p>Translation of websites, apps and device interfaces across any language</p> | <p>Support for global clinical trials for drug development</p> |
| <p>Sourcing, annotating and validating training data for AI applications</p> | <p>Translation, filing and management of IP for any type of patent filer</p> | <p>Translations for insights in cross-border legal cases</p> | <p>Highly technical translation and publication for mission-critical industries</p> |

What makes us unique – the RWS Growth Model

| Building long-term client relationships. We work with: | Deepening our cultural and linguistic expertise | Deploying our unique technology and AI | Developing our portfolio | Leveraging our global scale and reach |
|---|---|---|---|---|
| 80% of world's top 100 brands | 548 language pairs supported | Language Weaver - pioneering AI-based machine translation | Experience in acquiring and integrating acquisitions – large (SDL, Moravia & LUZ) and small (Fonto & Propylon) | Language eXperience Delivery - production platform |
| Almost all of the top pharma companies, investment banks, law firms, and patent filers globally | 35,000+ in-house & freelance linguists | Trados – leading cloud-oriented translation management and productivity solutions | Launching new propositions to meet evolving client needs – data training services (TrainAI), Evolve, HAI, eLearning | 24/7 service via AI-driven technologies and human expertise |
| Key global technology players | Nurturing future industry talent | Tridion, Propylon, Fonto and Contenta – content management solutions | | Transition to efficient shared services |
| | Developing long-tail languages | | | |

What drives demand for our services



Our purpose

Unlocking global understanding

Our values



We partner

+



We pioneer

+



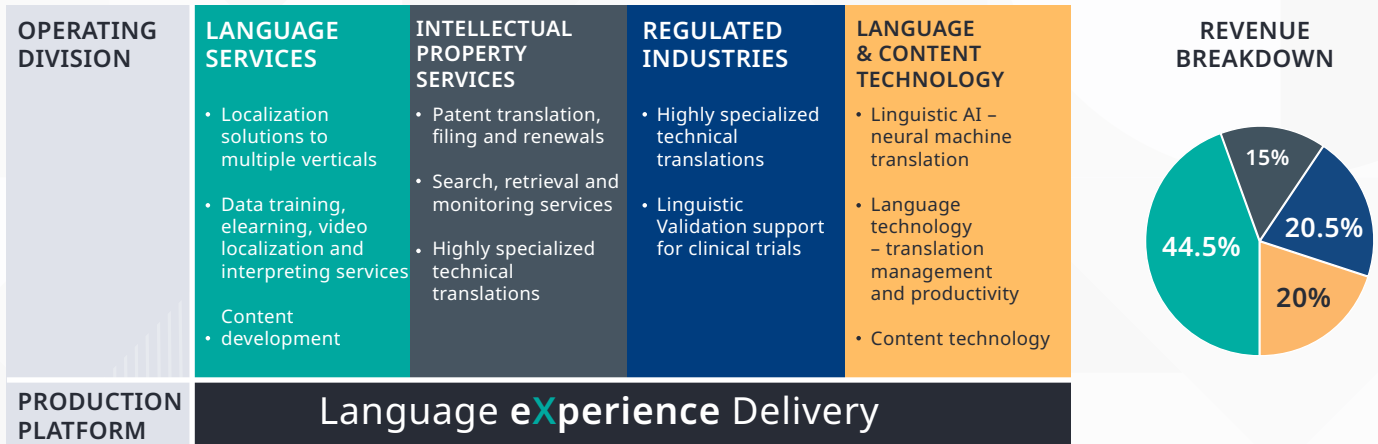
We progress

=

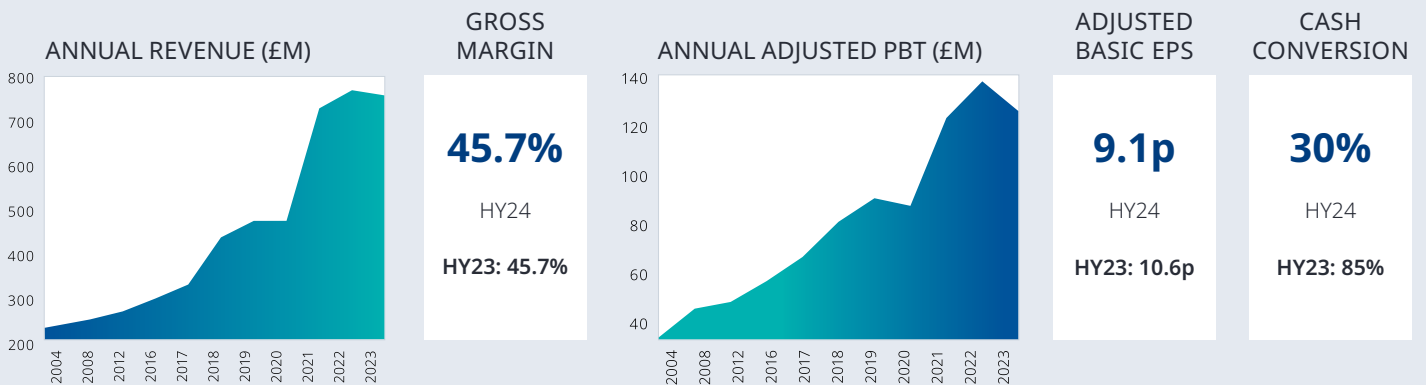


We deliver

How are we organized



Consistently strong financial performance and value creation



Continued progress on our sustainability journey

