Company fact sheet

Our business at a glance

RWS is a unique, world-leading provider of technology-enabled language, content and intellectual property services. Founded in 1958, RWS is headquartered in the UK and publicly listed on AIM.

£49bn

£718.2m FY24 revenue Market size

£106.7m

FY24 adjusted profit before tax

8,000+ clients globally

47 AI-related patents

3.27 billion words

translated by our Language eXperience Delivery platform

+48

9,059

62 offices in 32 countries

Our in-house and network of language specialists are located across 193 countries

All figures relate to FY24

Examples of what we do

Our combination of AI-enabled technology and human expertise helps our clients to grow by ensuring they are understood anywhere, in any language



Localization of marketing and point-of-sale content for global product launches



Delivering next-generation in any language



Translation of websites, apps and device interfaces across any language



Support for global clinical trials for drug development



Sourcing, annotating and validating training data for AI applications



Translation, filing and any type of patent filer



Translations for insights in cross-border legal cases



Highly technical translation and publication for

What makes us unique - the RWS Growth Model

Building long-term client relationships. We work with:

80% of world's top 100 brands

Almost all of the top pharma companies, investment banks, law firms, and patent filers globally

Key global technology players

Deepening our cultural and linguistic

650 language pairs supported

40,000+ in-house & freelance linguists

Nurturing future industry talent

Developing long-tail languages

Deploying our unique technology and AI

Language Weaver pioneering AI-based machine translation

Trados – leading cloudoriented translation management and productivity solutions

Tridion, Propylon, Fonto and Contenta - content management solutions

Developing our portfolio

Experience in acquiring and integrating acquisitions - large (SDL, Moravia & LUZ) and small (Fonto & Propylon)

Launching new propositions to meet evolving client needs data training services (TrainAI), Evolve, HAI

Leveraging our global scale and reach

Language eXperience Delivery - production platform

24/7 service via AI-driven technologies and human expertise

Transition to efficient shared services

What drives demand for our services











Continued innovation

Changing globalization market

Our values

Unlocking global understanding



We partner



We pioneer



We progress



We deliver

How are we organized



LANGUAGE **SERVICES**

- multiple verticals
- Data training, eLearning, video localization and interpreting services
- development

INTELLECTUAL **PROPERTY SERVICES**

- Patent translation, filing and renewals
- Search, retrieval and monitoring services
- Highly specialized technical translations

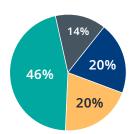
REGULATED INDUSTRIES

- Highly specialized technical translations
- Linguistic validation support for clinical trials

LANGUAGE & CONTENT **TECHNOLOGY**

- Linguistic AI neural machine translation
- Language technology - translation management and productivity
- Content technology





PRODUCTION PLATFORM

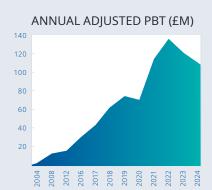
Language **eXperience** Delivery

Consistently strong financial performance and value creation





FY24 FY23: 46.3%



ADJUSTED BASIC EPS

21.6p FY24

FY23: 23.3p

CASH CONVERSION

> 51% FY24

FY23: 74%

Continued progress on our sustainability journey









OUR ENVIRONMENT

Carbon emissions

Science-based targets

54.6%

Scope 1 & 2 Reduction by FY33

> 61.1% Scope 3

Reduction by FY33





Gender diversity

Female Male Undisclosed

Managers

2% 48% 50%

Non-managers 50% 11% 39%

2024 engagement survey

81% Overall response rate 61% Overall engagement score

RWS Foundation



Partnership with **CLEAR Global**

RWS Campus



Technology and internship programme with >600+ universities

RWS Board



Female

33% 66%

Male

Disclosure in line with

SASB TCFD

