

## The client

A biotech company that develops novel therapeutics to treat serious illnesses

### Solution elements

inovia

### Key benefits of inovia

- Complete oversight
  of all orders
- Time and cost savings
- Instant access to expert patent translators
- Flexibility to add existing agents in the platform

# Saving time and cost with inovia

## The challenge

Our client is a biotech company that develops novel therapeutics to treat serious illnesses. They have a diverse patent portfolio which, prior to working with RWS, required a great deal of resource to manage effectively.

The client sought an IP services provider that could adapt to their ways of working and reduce the administrative burden of the foreign filing process. They were particularly interested in scalability and technology.

They also sought to create a more efficient and effective working relationship between in-house attorneys and outside counsel.

# The solution

Our powerful foreign filing platform, inovia, gave the client complete oversight of all orders placed by outside counsels, and the date on which each case was filed.

By creating more efficient, transparent workstreams, inovia has facilitated significant time and cost savings. It also provides the client with instant access to our world-leading network of expert patent translators, ensuring peace of mind when it comes to translation quality, consistency and accuracy.

Another key benefit is inovia's capacity to process thousands of patent filing requests across multiple jurisdictions. The client particularly appreciated and valued the flexibility to quickly add their existing foreign filing agents within the inovia platform.



"What most impressed me with RWS's patent translation and filing service was how much time was freed up, allowing my team to focus on more strategic tasks."

#### Dee Dee S.

Specialist Paralegal, **Biotech company** 

### The results

Working with RWS has transformed the way the client manages their foreign filing workload. Their decision to use RWS IP Solutions paid for itself inside the first year.

Dee Dee S., Specialist Paralegal at the biotech company, said: "What most impressed me with RWS's patent translation and filing service was how much time was freed up, allowing my team to focus on more strategic tasks. inovia has removed the need to manually transmit and track foreign filing instructions, eliminating countless emails from the process. The time saving and streamlining of administrative processes has been significant."



## **About RWS IP Solutions**

RWS is the world's leading expert in IP translations, foreign patent filing, patent search and database services.

For over 60 years, RWS has led the industry and helped more than 10,000 clients protect and enforce their IP rights around the world. We can help you:

- Ensure the highest quality patent translations
- Cut costs and save resources
- Simplify and streamline

## About inovia

RWS's inovia platform reduces both the cost and complexity of patent filing, letting you generate instant estimates and place orders in seconds.

It enables you to connect with an agent from our carefully selected portfolio or, if preferred, you can integrate the service with your existing agent network.

Whether you are an individual, a law firm or a corporation, our foreign filing platform increases efficiency and ensures you meet all country filing deadlines.

For more information, or to request a demo, **get in touch**.

# **Discover more about RWS IP Solutions**

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