



RWS delivers a successful patent filing and secure data transfer system for a global pharmaceutical organization

The client

A major Japanese-owned global pharmaceutical organization

Solution elements

RWS foreign patent filing

The challenge

The client is a leading global research and development-based pharmaceutical company headquartered in Japan, employing 10,000 staff. They approached RWS to discuss their requirement for a patent filing solution that fulfilled their need for a secure information transfer system.

With operations spanning the globe, the company is listed on the Tokyo Stock Exchange and is a member of both the Topix 100 and the Nikkei 225 stock indices. RWS has been providing IP services to this organization for over 10 years.

The solution

RWS worked closely with the project team to ensure the systems provided exceeded expectations and provided the optimum combination of ease of use, streamlined efficiency, cost savings and robust data privacy. The new system RWS proposed allowed the customer to submit patent translation documents, application documents, invoices and other official documents in exact accordance with the customer need.

Early in the process, it was identified that the route to success was to integrate the new IP services processes into the pre-existing workflows to minimize disruption and maximize user acceptance. Where changes in process were needed, RWS supported the customer with user training to accelerate adoption, save time, cut cost and reduce overheads.

"The secure file transfer system... supported and enhanced [the client's] patent filing work."

The results

The customer was pleased with the integration of the secure file transfer system that supported and enhanced their patent filing work. As a result of the changes, they expanded the relationship with RWS to also include the PCT and EP validation orders for one of their U.S. subsidiaries to better promote a consistent "best practice" process on a global level.

RWS prides itself on a premium service maintaining an unsurpassed reputation with customers. With offices and a network of filing agents across the globe, RWS offers unmatched patent filing assurance and translations of the highest quality.

Key benefits for the client

- Streamlining and enhancement of foreign filing process
- Cost savings



About RWS IP Solutions

RWS is the world's leading expert in IP research, patent translations, foreign patent filing and database services.

For over 60 years, RWS has led the industry and helped more than 10,000 clients protect and enforce their IP rights around the world. We can help you:

- Ensure the highest quality patent translations
- Cut costs and save resources
- Simplify and streamline

About RWS's foreign filing service

RWS's foreign filing service reduces both the cost and complexity of patent filing.

RWS's patented foreign filing platform, inovia, lets you generate instant estimates and place orders in seconds.

It enables you to connect with an agent from a carefully selected portfolio or, if preferred, you can integrate the service with your existing agent network.

inovia increases efficiency and ensures you meet all country filing deadlines.

For more information, [get in touch](#).

Discover more about RWS IP Solutions

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